

**Table B31. Sales of U.S. Refined Products, by Volume and Price, for FRS Companies
Ranked by Total Energy Assets, 2003-2004**
(Million Barrels and Dollars per Barrel)

Product Distribution Channel	All FRS		Top Four		Five through Twelve		All Other	
	Volume	Price	Volume	Price	Volume	Price	Volume	Price
Gasoline								
Intra-Company Sales								
2004	78.5	50.75	36.0	49.92	42.5	51.45	W	W
2003	44.9	37.85	44.5	37.59	W	W	W	W
Percent Change	74.7	34.1	-19.1	32.8	W	W	W	W
Wholesale/Resellers								
2004	2,308.2	51.97	1,023.7	53.18	215.2	53.50	1,069.3	50.49
2003	2,507.7	39.80	1,178.7	42.37	220.9	41.09	1,108.1	36.80
Percent Change	-8.0	30.6	-13.2	25.5	-2.6	30.2	-3.5	37.2
Dealer-Operated Outlets								
2004	881.0	57.04	407.3	59.40	(2)	(2)	473.8	55.02
2003	797.1	44.87	322.1	47.38	(2)	(2)	475.0	43.17
Percent Change	10.5	27.1	26.4	25.3	(2)	(2)	-0.3	27.5
Company-Operated Outlets								
2004	508.1	66.88	266.5	68.81	(2)	(2)	241.6	64.74
2003	431.7	50.64	176.7	50.47	(2)	(2)	254.9	50.76
Percent Change	17.7	32.1	50.8	36.3	(2)	(2)	-5.2	27.5
Other ¹								
2004	627.3	51.61	348.2	51.85	(2)	(2)	279.2	51.32
2003	572.2	41.76	325.7	44.16	(2)	(2)	246.5	38.58
Percent Change	9.6	23.6	6.9	17.4	(2)	(2)	13.2	33.0
Total Gasoline								
2004	4,403.1	54.63	2,081.6	56.12	602.0	54.59	1,719.6	52.84
2003	4,353.7	42.04	2,047.7	44.04	604.5	42.87	1,701.4	39.34
Percent Change	1.1	30.0	1.7	27.4	-0.4	27.3	1.1	34.3
Distillate								
2004	2,321.5	49.42	993.3	49.86	329.2	49.34	999.0	49.01
2003	2,287.7	37.64	1,074.9	39.24	299.9	36.30	912.9	36.21
Percent Change	1.5	31.3	-7.6	27.1	9.8	35.9	9.4	35.4
All Other Products								
2004	1,506.3	36.60	606.3	38.27	165.4	32.67	734.6	36.12
2003	1,422.4	32.87	626.9	32.00	177.8	39.64	617.7	31.79
Percent Change	5.9	11.4	-3.3	19.6	-7.0	-17.6	18.9	13.6
Total Refined Products								
2004	8,230.9	49.86	3,681.3	51.49	1,096.5	49.71	3,453.1	48.18
2003	8,063.7	39.17	3,749.5	40.65	1,082.2	40.52	3,232.0	37.01
Percent Change	2.1	27.3	-1.8	26.7	1.3	22.7	6.8	30.2

¹Includes direct sales to industrial and commercial customers and sales to unconsolidated affiliates.

²Five through Twelve and All Other groups combined for dealer-operated outlets, company-operated outlets, and other, to avoid disclosure.

W = Data withheld to avoid disclosure.

Note: Sum of components may not equal total due to independent rounding.

Source: Energy Information Administration, Form EIA-28 (Financial Reporting System).